



Be Part of Innovation

Build Unmatchable Solutions

With



HANSA
SOLUTIONS
We support your progress



Our Mission

- Build a highly intelligent and unmatched IT systems
- Be a platform for innovation
- Team with freedom to think and contribute creatively

Our Vision

- With Artificial Intelligence build AI ROBO for Insurance Domain



About Us

Specialists in Building Admin Systems

R&D is Strength

Innovation is life



Our Culture

- Say what is believed. Do what is said.
- Dream for impossible and make it possible is way of living at Hansa

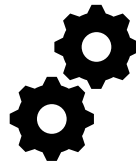
Our Family



- Empowerment, trust and integrity govern how we do business and how we interact with each other. As individuals and as teams, we are making this place to grow, stay and strengthen

Our Solutions

- Industry level Solutions with R&D as strength
- Build Generic Systems that add value to clients
- Continuous enhancement of our Systems with technology advancements



About Us

Specialists in Building Admin Systems

R&D is Strength

Innovation is life

Our Promise



To Hansa Team and to Hansa Clients

Hansa Team

- Freedom to think and innovate
- Best opportunity to test and prove abilities
- Strong Foundation to grow high

Hansa Clients

- Offer unmatched solutions
- Provide Best Services
- Be Part of Business Growth



“We could make our dreams come true with rigorous R&D at Industry level and with the support of Reinsurers, Actuaries, Users and IT.

Customers show us light to build beautiful systems”

- —Late Sri K B K Sastry, Former Chairman of Hansa



Team One

It's One Family, One Spirit and One Goal

Path of Empowerment



1

- Enablement
- Specialized Training
- Focus on Insurance
- Dedicated Trainers
- Industry Exposure



2

- Mentorship
- B School Programs (IIM Programs)
- Team Activities
- Special Projects
- Simulations



3

- Rewards
- Awards and Rewards
INR 5k to INR 2 Lacs
- Cars INR 9 lacs
- Long Term INR 3 Lacs to 15 Lacs
- Long Term 50 to 150 Lacs worth House



4

- Growth
- Open Book KPI/KRA
- Self-Rate Appraisals
- Open Book Awards
- Best Career Growth opportunities



5

- Leadership
- HACA, a parallel leadership
- Product Ownership
- Entry to Hansa Board

Unique Programs for Hansa Team

Unique Programs with Differential Offers and Policies



Protection

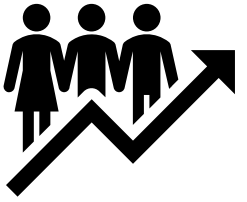
- ESI/Health Insurance from INR 5 lacs to 20 Lacs
- Provident Fund
- Life Insurance from INR 25 Lacs to 1 Crore
- Gratuity
- [Pension Policies](#)
- Financial Support
 - Housing Loans
 - Personal Loans
 - Vehicle Loans

Privilege

- 12 days Casual Leaves
- 18 days Privileged Leaves
- 30 days Sick Leaves
- 12 days Exam Leaves
 - Fee Reimbursement
- 180 days Maternity Leave
- 15 days Paternity Leave
- Privileged Leave Encashment

Open Book for Transparent Evaluation

Self Assessment, Self Reward, Self Appraise



Appraisals and Rewards

- Open Book KPI
- Open Book Appraisals
- [Self Rating](#)
- Target Appraisal and Rewards
- Self Rewards
- Open Book Model
- Cash/Kind Rewards worth INR 5000 to 2 Lacs

Loyalty Rewards

- INR 9 Lacs worth of Car
- INR 3 Lacs to 15 Lacs Cash Rewards
- INR 50 Lacs to 1.5 Crore worth of Apartment





Beauteous Systems

Unique, Unmatchable, Unutterable

Hansa Products



www.hansasolutions.com

ReNova

A complete suite for Reinsurance (Life) administration of facultative and treaty business.

ReNova – a novel system for processing administration of Reinsurance (Life) Business. Supports both facultative and treaty business, individual and group business.

ReNova is easy to access, simple to adopt and novel to think.

ReNova is the most beautiful system portrayed by Hansa Experts.

Hansa Solutions introduces the most beautiful system ever designed for Reinsurance administration – It is ReNova.



Hansa Solutions
We support your progress.



www.hansasolutions.com

Insurance One ULTRA

Welcome to IOne World
One Complete Solution for Life Insurance Business. Easy to Access, Flexible to Adopt and New to Think. Simply Awesome.

A complete suite for Policy Administration System.

ACTUARIAL QUOTATIONS NEW BUSINESS POLICY CONVERSION	COLLECTIONS UNDERWRITING REINSURANCE CLAIMS	CHANNEL MANAGEMENT POLICY SERVICING POLICY ADMINISTRATION PORTALS
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- Softcopy
- Ultra ESB
- Superb Workflow
- Robust Rule Engine
- Dashboards
- All in One Solution

- Form - Configurable Pages
- Rule Engine
- Scalable System
- Database Type Independent
- Rich Graphical User Interface
- Alerts



Hansa Solutions
We support your progress.

- ReNova
- Insurance One
- Insurance One Group
- Insurance One Health
- SMART One
- Hansa Framework
 - NForms
 - Workflow
 - Rule Engine
 - ESB
 - Softcopy

BUILT ON HANSA FRAMEWORK, INDIGENOUSLY DEVELOPED

A pyramid of black umbrellas is arranged in four rows: the top row has two umbrellas, the second row has three, the third row has four, and the bottom row has five. A blue bird is perched on the handle of the umbrella in the bottom row, second from the right. The background is a light blue sky with a white and yellow wavy graphic at the bottom.

Insurance
One
ULTRA

Welcome to IOne World
One Complete Solution for Life Insurance Business.
Easy to Access, Flexible to Adopt and New to Think.
Simply Awesome...



Insurance One ULTRA



Welcome to IOne World

One Complete Solution for Life Insurance Business.
Easy to Access, Flexible to Adopt and New to Think.
Simply Awesome...

A complete solution for Life Insurance Business with complete features in-built. This is a Robust **Policy Administration System**.

The system is designed with a highly dedicated team that has expertise on Insurance Solutions and having complete understanding on the user need.

It is this and it is this.... **Insurance One**, one solution for entire Life Insurance Business.

With the changing business dimensions and complexities in integration with umpteen systems at different levels of system maturity and platforms, driven us to think on one solution.



Inherent Softcopy

Complete Solution for Document Management System with configurable Indexing, Database and Filebase, Bulk upload facility, Quick view, PDF conversion, Versioning, SAN support, Bookmarks and Thumbnails, Guided Data Entry



ACTUARIAL

IOne starts at Product Configuration. Whole Life, Endowment, Term Assurance, Unit Linked, Annuity and Health Products. One setup at Product is done for New Business, Underwriting, Policy Servicing and Claims Processes.

QUOTATIONS

Online, Offline, Mobile, Tab quotations applications are part of IOne. Lead Management, Business Illustrations, Quotation Management are inbuilt.

NEW BUSINESS

Dual Data Entry. Single Data Entry, Maker/Checker. Configurable Rule based Dynamic Checklists. Guided Data Entry. Configurable Dynamic Page Layouts as per different Proposal Forms. Requirements Management. Fully Configurable unlimited Straight Through Process (STP) Rules.

Ultra ESB

ESB, the first of its kind, made Life Simple, Easy Plug-ins, Extendable and scalable Services, Tight Coupling and Loose Coupling, Inherent ESB



POLICY CONVERSION

Fully Configurable unlimited Straight Through Process (STP) Rules. Auto Conversion. Auto Underwriting. Proposal Deposit, shortfalls control systems. Premium Appropriation. Commission Billing. First Premium Receipts. Policy Bond Printing. Stamp Duty Appropriation.

CHANNEL MANAGEMENT

Agency, Bank, Corporate Channels. Recruitment, Licensing, Renewals, Termination, Reinstatement, Commissions, Bonus Commissions. Loans / Advances. Competitions / MDRT. Promotions, Demotions, Field Force Appraisals. Attachments / Detachments.

COLLECTIONS

Complete Cashiering. Policy Deposits, Renewal Premiums, Agents License fee, Miscellaneous Collections, Loans and Interests. Daily Cash Books. Bank Reconciliations. Cheque Dishonour. Payouts. Stamp Inventory, Branch Office Memorandum. Bank Collections.

We call this as IOne

One solution for all processes. Everything is built-in.
This is a complete suite of Policy Administration System.

NForms - Configurable Pages

Any data entry page can be configured according to the requirement. New Fields can be added for data entry with all validations, fully functional like custom developed pages.

Workflow

Fully Configurable with unlimited processes. Allocation, Authority, Escalation Matrices. Multiple, Cross and Parallel Processes with Triggers. Configurable Worksheets. Unlimited Steps.

Rule Engine

Fully Configurable. No special skills required to configure. Dynamic Checklist. Write direct formulas for complex computations. Configure Product and Process Validations.

Softcopy

A Complete suite of Document System inbuilt in IOne. Bulk Uploads. File/Database Model. Supports all file Types. Configurable Index. PDF Conversion. Guided Data Entry. Zoning and Zooming.

Superb Workflow

Fully configurable, Multifold Functionalities, Inherent in IDOne, Unlimited scope and options, Allocations Matrix, Authority Matrix, Escalation Matrix, Rule Based, Sequential and Parallel Process, Multi-tier, Dash Boards



UNDERWRITING

Medical, Financial, Facultative Underwriting, Reinsurance Shopping for Facultative Business, Medical Center Allocations, Pathological Reports Data Entry, Financial Data Entry, Suggestive Decisions by IDOne, Parallel Processing, Underwriting at Client Level, Case Sheet at Client Level, Requirements Management.

REINSURANCE

Complete inbuilt solution for Reinsurance, Configurable Treaties, Auto Cession Processing, Bordereaux, SOA, Chargeback, Profit Commissions, Super Profit Commissions, All Types of Treaties, Quota Share, Surplus Treaties, etc., No Batch run required, Instantaneous, Facultative Flagging, Reinsurance Shopping

POLICY SERVICING

52 Services inbuilt, Surrenders, Partial Withdrawals, Loans, Revivals, Assignment, Nominations, Address Change, Alterations, Fund Switch, Termination, Discontinuance, Survival Benefits, Stop Payment and Re-issuance of Cheque, FreeLook Cancellation, Name Change, Issuance of Duplicate Policy Bonds and many more.

Scalable System

Fits in any size of company. Fully tested for several millions of transactions. Power Users can create any number of processes. Fully configurable process and product rules.

Database Type Independent

The beauty of Insurance One is that it can connect to any type of Database like Oracle, MS SQL Server, DB2 etc., without changing the version of IDOne. Easy to migrate to another Database.

Splendid GUI

Innumerable Matured Functionalities, Highly Robust Reliable System, Fully Configurable system, All in One Solution, Easy to Access Highly Scalable and Flexible



CLAIMS

Death, Rider, Maturity, Annuity, Pension and Survival Benefit Claims, Registration, Booking, Assessment, Investigation, Opinions, Payouts, Partial Payouts, Disbursements, Reminders, Requirements, Dispute Claims, Unclaimed Claims, Reserves, Writeoff

POLICY ADMINISTRATION

Automatic File Maintenance, Renewal Notices, Lapse Notices, Revival Notices, NAV updates, Fund Appropriation, Bonus Appropriation, Triggers for scheduled Product Conversions, scheduled Payouts, Maturity Due Lists, Survival Benefits Due Lists, Cheque/Dishonour Actions,

PORTALS

Customer Portal, Agents Portal, Medical Centers Portal, Doctors Portal, Investigation Portal, Completely secured and layered. Full Functionalities of account management. Complete functionalities for each portal. Create requests from portals. Premium Payments through portals. Agents Commission Bills, Due Lists, Pathological Report Upload, Data Entry, Investigation Report Upload.

Rich Graphical User Interface

IDOne is made a light-weight and fastest interface that can be operated from a minimum network of 56-128 kbps. The performance is awesome and gives the best throughput.

Alerts

Emails, SMS, Letters, Configuration of email, letter, SMS templates. Attach templates to Workflow triggers. Mail Merger, Escalation, Notification.



Robust Rule Engine

Fully Configurable Rule Engine with Dynamic Checklist, Insurance Aware Objects, Free Computations, Validations and Integrated with Workflow and Products.



Dashboards

Fully configurable Reports and MIS. Configurable Widgets, Dynamic Layouts and easily manageable.



All-in-One Solution

One Architecture, One Interface, One Framework, One delivery and Many Modules. This is an end-to-end Solution for Life Insurance Business. You will really love it.



Hansa Solutions

— We support your progress —

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7A, Melange Tower, Patrikanagar, Madhapur,
Hyderabad, India 500081. M: +919704888839
ramprasad.kv@hansasolutions.com
www.hansasolutions.in

Esteemed Clients

- Without knocking the door of customers... 75 Licenses & counting

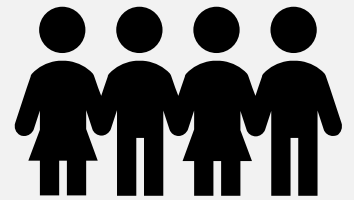


Delta Life



Join Hansa

You will
become an
Expert
Professional





Architect

Expert in Coding,
Analysis, Quality, DB
Specialists in
Implementations

Profound Knowledge of Domain
Complete Exposure to SDLC
Proficient in Client Requirements

You will be different

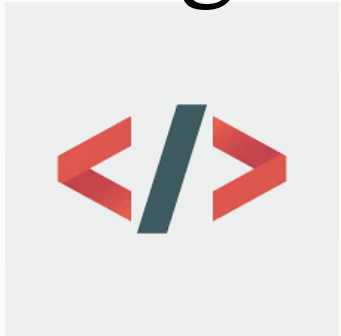
Approach, Attitude and Abilities

- You will become Unique
- You will master IT-Systems
- You will involve in End-End Solutionning
- You will give Solutions
- You will solve Problems
- You will build Beauteous Systems

Join Hansa

- Know your Interests and Strengths and choose the right Profile

Coding Design



- ✓ Reasoning
- ✓ Communication
- ✓ Problem Solving
- ✓ Creativity

Quality Control



- ✓ Reasoning
- ✓ Communication
- ✓ Reproduce
- ✓ Interrogative

Product Analysis



- ✓ Reasoning
- ✓ Communication
- ✓ General Knowledge
- ✓ Analytical

Manage Projects



- ✓ Reasoning
- ✓ Communication
- ✓ Leadership
- ✓ People Manager

Product Support



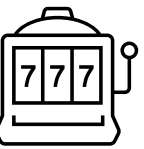
- ✓ Reasoning
- ✓ Communication
- ✓ Planning
- ✓ Time Discipline

Win Your Offers

Prove your abilities and win your offer

Pay Package	Coding Design	Quality Control	Product Analysis	Manage Projects	Product Support
Minimum	4.00	3.50	3.50	6.00	3.50
Maximum	8.00	4.00	4.00	7.50	4.00
Bond	3 years	3 years	3 years	3 years	3 years
Evaluation	Coding Exam	SQL Exam	Assignment Exam	Assignment	SQL Exam
Location	Hyderabad	Hyderabad	Hyderabad/ Mumbai/ Delhi	Hyderabad/ Mumbai	Mumbai

INR in Lacs per annum



Self Assessment

Know Your Ability & Decide Profile



Select Your Role

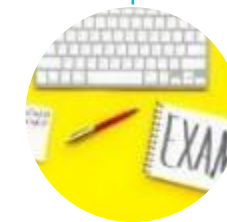


Exhibit your skills



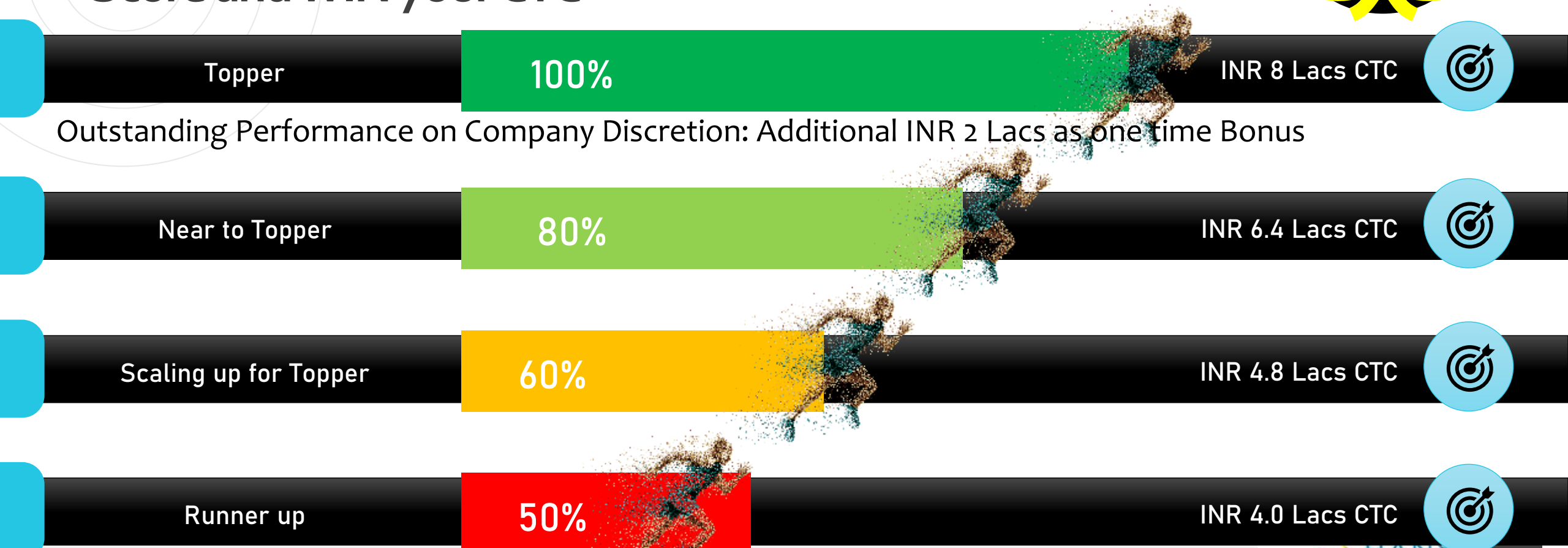
Personal Interview

For Coders ONLY

Your Score will Determine your CTC. Max.100 Score
CTC = Score % X 8 Lacs



Score and WIN your CTC



Outstanding Performance on Company Discretion: Additional INR 2 Lacs as one time Bonus

For Non-Coders ONLY

Score	Quality Control	Product Analysis	Product Support	Project
Base 60	3.5	3.5	3.5	6.0
61-79	3.6	3.6	3.6	3.6
81-89	3.9	3.9	3.9	7.0
90-100	4.0	4.0	4.0	7.5



Open Book

Earn Your Package With Your Score



Selection Program

Be Strong in Fundamentals

Rounds	Pass/Marks	Coders	Non-Coders
Level 1 Objective	15/25	SQL, Coding, Communication	SQL, Communication
Level 2 Descriptive	15/25	SQL, Coding	SQL, Comprehension
Level 3 Descriptive	30/50	Coding	Not Applicable
Interview	15/25	Technical	Not Applicable
Interview		Personal	Personal

Total 100 marks. Pass mark 60% in each round

Non-Coders other than Project Managers. For Project Managers, there will be Assignment and Presentation

A Unique and Special Program for Coders



Become an Expert Coder with Hansa



Hello!

I am Ram Prasad

I am an Architect.

I design beautiful systems that my clients always love them.

I know designing, coding, debugging and distribution. I know how to understand the requirements, design the architecture, design the database, design the GUI, design the interface, design the integrations and implement at Enterprise level Applications.

You too can do like me!!!



“

**A Crucial Factor for Successful and
Cotinuoues learning is “Routine”**

---- Norman Lewis

Knowledge is Power

--- Times Immemorial

You will become What you Believe

-- Goutama Buddha

What would you be Trained on?

- You will be trained on **Building Enterprise Applications**
- You will be trained on Advanced Coding and Designing
- You will be trained on Enterprise Technologies
- You will be trained on Interpreting Requirements
- You will be trained on Modular Development
- You will be trained on Integrations and Interfaces
- You will be trained on How to be a *Professional* that makes you to become an Expert!!!



Trained in Advanced Coding

Database

1. Design in 3rd Normal Form
2. SQL Advanced Coding
3. Database Finetuning, Costing
4. Large Data Management
5. Migrations
6. Realtime Simulations
7. In-memory Computing
8. Grid Computing
9. Working with Clusters

Platforms: Oracle/ MSSQL/
PostgreSQL/ MySQL

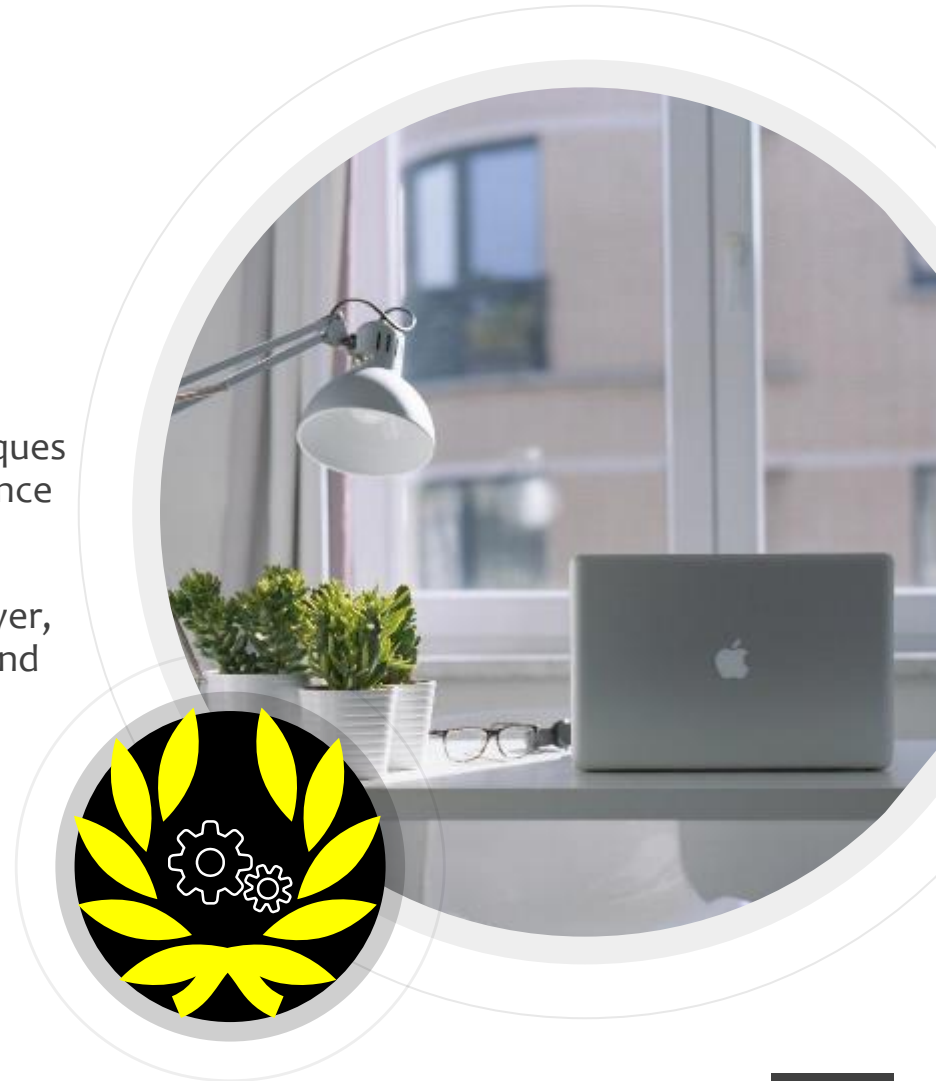
Application

1. Web GUI Designing
2. Class Modelling
3. Component Designing
4. Service Oriented Architecture Designing
5. Web API Service Designing
6. Micro Service Architecture
7. Containerization
8. Web Hosting
9. Enterprise App Designing

Platforms: HTML5/
Bootstrap/ jQuery/ JSON/
Angular JS/ Microsoft .Net
with ASPX,ADO,WCF,MVC/
Python with Django/More...

Projects

1. Enterprise Projects
2. Optimization Techniques
3. Expert Coders Guidance
4. Exposure to Design Patterns
5. Exposure to Data Layer, Presentation Layer and Business Layer
6. Exposure to 3tier Architecture
7. Solution Designing
8. Building Systems Independently



Become an Expert in Coding with Hansa

- With a comprehensive training capsule
- With a dedicated expert team
- With a fantabulous Expert Coders' guidance

You too will become an Expert in Coding.

Key for Success:

Follow the calendar without fail. You will definitely win!!!

