


About Zolostays

Zolo is a Nexus and PE funded, Series-C company which provides fully managed co-living and student housing spaces. Valued at more than \$206 mn, we are India's fastest moving technology startup in the co-living and student housing spaces. With an aim to provide a completely hassle-free long term living experience to working professionals as well as students, our living spaces offer all kinds of basic and luxury living amenities.

Our biggest USP for a resident comes from a vibrant resident community, omni channel platform, top notch services such as hygienic and healthy food, furnished rooms, daily housekeeping, seamless internet facilities, hi-tech security and much more – all enabled by technology.





Founded by alumni of IIM, IIT, AIIMS, ISB in 2015, we are currently present in 10 cities – Bangalore, Coimbatore, Pune, Kota, Noida, Gurugram, Delhi, Hyderabad, Mumbai and Chennai and fast expanding to other geographies. We are at a team size of 800+. Serving approximately 50,000 customers daily as we speak, we have aggressive growth plans of catering to around 200,000 by the year-end. Yes, that's a 5X growth that Zolo is poised to grow in the current year.



MyFirstXP by Zolo aims to provide an unparalleled experience of connecting the right talents with the right opportunities. We train students to attain the right skills and build their profile with a structured programme called XP Edge, enabling them with the perfect launch platform for their career.

We also utilize our AI-ML driven proprietary tool XP Assist to help companies of all sizes hire the best talent.



At MyFirstXP, we make the first internship experience a memorable one!

CEO - Nikhil Sikri <https://in.linkedin.com/in/dr-nikhil-sikri-71506110>

CFO – Sidhartha Mehra <https://www.linkedin.com/in/sidharthamehra/>

CTO - Akhil Sikri <https://in.linkedin.com/in/akhilsikri>

AVP Product - Partha Sarathy Mohanty <https://www.linkedin.com/in/parthasmohanty/>



Roles and Responsibilities : Associate - Sales

The role would encompass the following:

- Achieve the set targets
- Reach out to the leads assigned through outbound process
- Convert inbound leads

Desired Skill

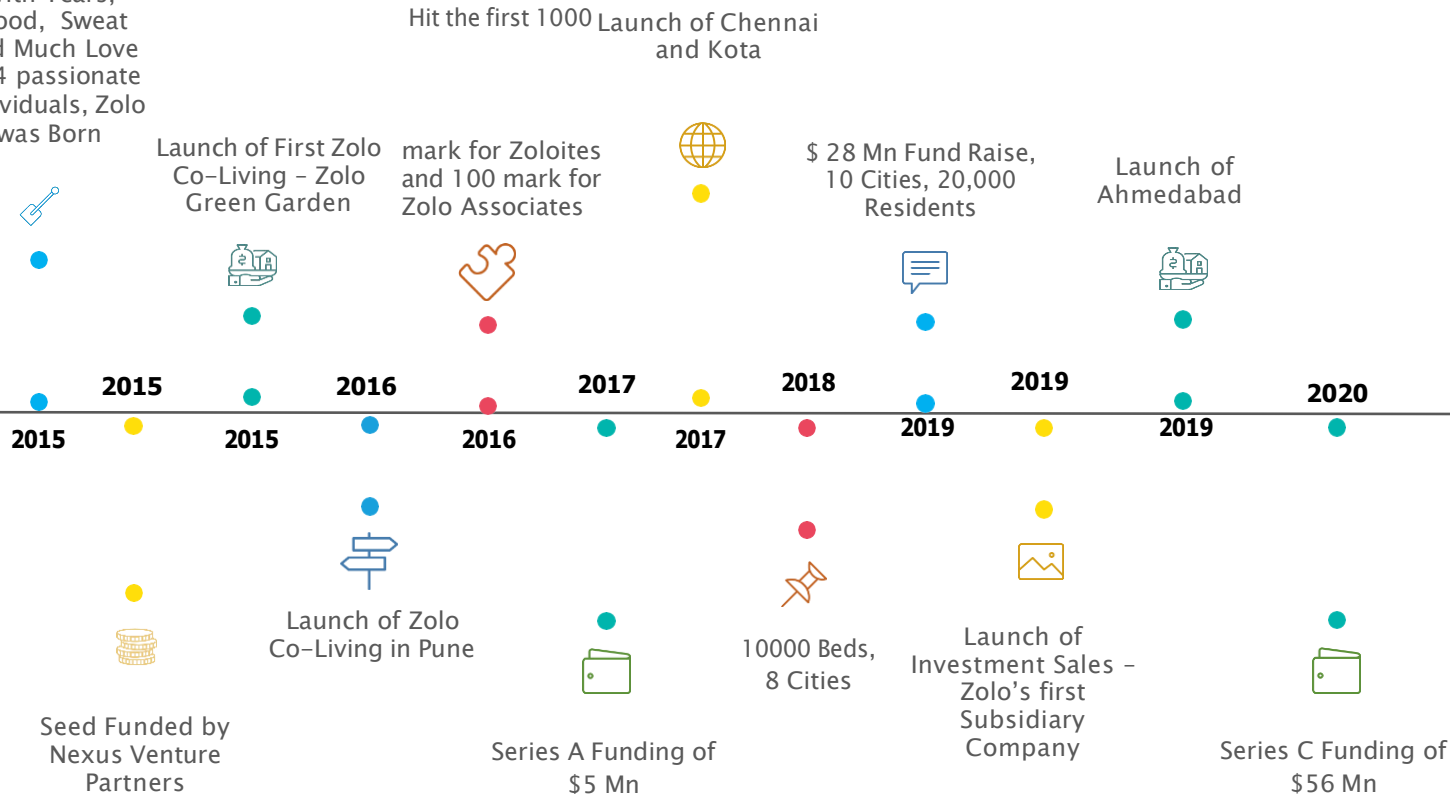
- Confidence in voice
- Clarity while speaking
- Excellent command on English+Hindi
- Excellent command on mother tongue
- Extremely good conversation making skills
- Maturity to handle parents or people of stature

Know Zolo story!



The Past & The Present

With Tears, Blood, Sweat and Much Love of 4 passionate individuals, Zolo was Born



INR 250 Cr.

Revenue (ARR)

2000+ Property Associates, 600+ Corporate Associates

\$ 90 Mn Total Funds Raised, 3 Marquee Investors

11 Cities, 34,000 Happy Residents, 1 Lac Zoloites served

The Past & The Present



Our Presence in India



Key Leadership Team – And What They Love!



Dr. Nikhil Sikri

Founder & CEO
MBBS - AIIMS; MBA -
ISB



Akhil

Founder & CTO
BE, CS - IIT D



Sneha

Founder & CBO -
IMBA - IIM K (Gold
Medalist); BE - RVCE



Partha Mohanty

Senior Director - Product
MBA - ISB
B.Tech – NIT Rourkela



Sidhartha Mehra

CFO
CA – ICAI; CS - ICSI
Bcom – Delhi University



Deepak Varghese

Vice President - Investment Sales
Masters in Management -MU,
B.Com - BU

The Backbone of Everything @ Zolo – Our Principles!

Keep setting a new benchmark for the customer focus.

Think like an Owner.

Play for the long term winning strategy.

Visualize the future. Work backward.

All problems are built as concentric circles. Ask the 5 Why's.

Keep raising the bar. Evolve Constantly.

Commitments can't be broken; A good no is better than a bad yes.

Be the coach and the captain; Your team needs both - earn respect.

Lead or follow; Commit either way.

Don't lose touch with the ground.

Value Money; It keeps the lights on.

Mistakes must come with learnings.

Deliver results.

Measure efforts not just result.

Agility is the best form of stability.

War decides the weapons; Weapons don't decide the war.



Celebrate Work, Celebrate Life!

Diwali Party 2k19



Ganesha Chaturthi



Independence Day



Holi at Punecelebration



Typical B'Daycelebration



4th Anniversary Celebration



Media Links:

- <https://zolostays.com/blog/zolo-stays-redefines-living-experience-for-students-and-singles/>
- <https://yourstory.com/2018/08/zolo-stays-redefines-living-experience-students-singles>
- <https://yourstory.com/2020/07/funding-zolostays-series-c-investcorp-nexus-ventures>
- <https://www.youtube.com/watch?v=TYfSa2ZEsGA>
- <https://www.youtube.com/watch?v=jFETu-eLTks>