

Job Description:

Title:

- Certified Internet Consultant(Field Based)

Desired Competencies

Knowledge-

- Basic knowledge of methods involved in showing, promoting, and selling products or services.
- Basic Computer Knowledge
- English and Regional Language.
- They should have fair idea about local locations or areas

Skills-

- Talking to customers to effectively convey information.
- Judging Customer Behavior and accordingly molding the sales pitch
- Interaction with customer to ascertain and evaluate needs and wishes of customer.
- Listening to what Customer is saying and asking questions as appropriate
- The ability to speak clearly so that it is understandable to a customer.

Attitude-

- Sales strategies and tactics, product demonstration and sales techniques
- The ability to communicate information and ideas in speaking so others will understand
- The ability to listen to and understand information and ideas presented through spoken words and sentences

Experience-

- Fresher / experienced both can apply.
- **Front Line Sales or Cold Calling sales experience would be an added advantage.**

Certified Internet Consultant(Field Based)

1. Explain about JD service
2. Gathering information of every small / big SME of the area and capture all his data- name of the establishment, contact details, products and services, photograph of the establishment, videos if any, menu cards, etc
3. Create interest for JD products to Customer.
4. Generating revenue for the company.
5. Report to Office once a week

Job Specification:

- **Qualification :**
MBA/BBA (Marketing) fresher/Exp (Both can apply).

- **Place of posting:** Anywhere in Odisha

- **Compensation: (Freshers)**

Compensation	Anywhere in Odisha
Yearly CTC	2,04,000/- pa
Monthly CTC	17,000/- pm

- **Candidates should have their own phone.**
- **Normal office hours**
- **6 days a week (Sunday off)**
- **Age: Below 35**
- ******The above package may increase depending on the work experience and current pay package of the candidate.**