


PATHWAY PROGRAM 2022-23





**ABOUT
RANDSTAD INDIA PVT. LTD.**

THE RANDSTAD INDIA STORY

- A 29 YEAR LEGACY IN INDIA

- Randstad is a leading HR Service provider in India
- Established an Indian presence by acquiring Team4U & Emmay HR in 2005 - 06
- Presence across 20 Cities in India
- 50,000+ temporary workers on site daily
- 5,00,000+ permanent placements to date
- 1000+ clients in diverse industries across India

**ABOUT
HDFC ASSET MANAGEMENT
COMPANY LTD.**

ABOUT - HDFC AMC



123 schemes

290+ locations

81,000+ distributors

9,000,000+ investors



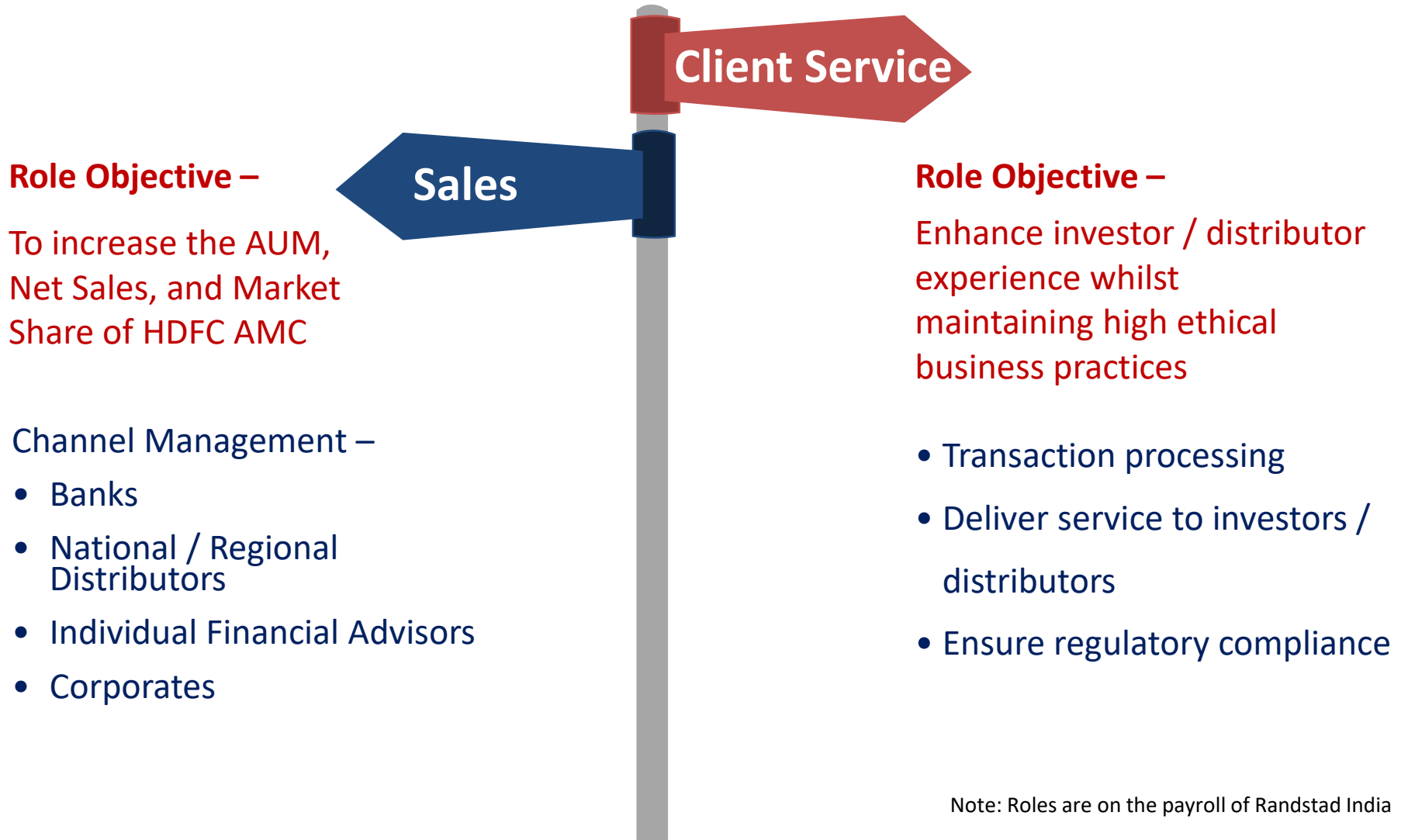
**PARTNERSHIP OF
HDFC ASSET MANAGEMENT
COMPANY LTD.
&
RANDSTAD INDIA PVT. LTD.**

PARTNERSHIP



- HDFC Asset Management Company has partnered with Randstad for sales and support services across India since 2006
- Randstad provides manpower across 200+ Branches of HDFC Asset Management Company Ltd.
- The HDFC Asset Management Company Ltd. – Randstad India Pvt. Ltd. partnership upholds the highest standards of ethical conduct

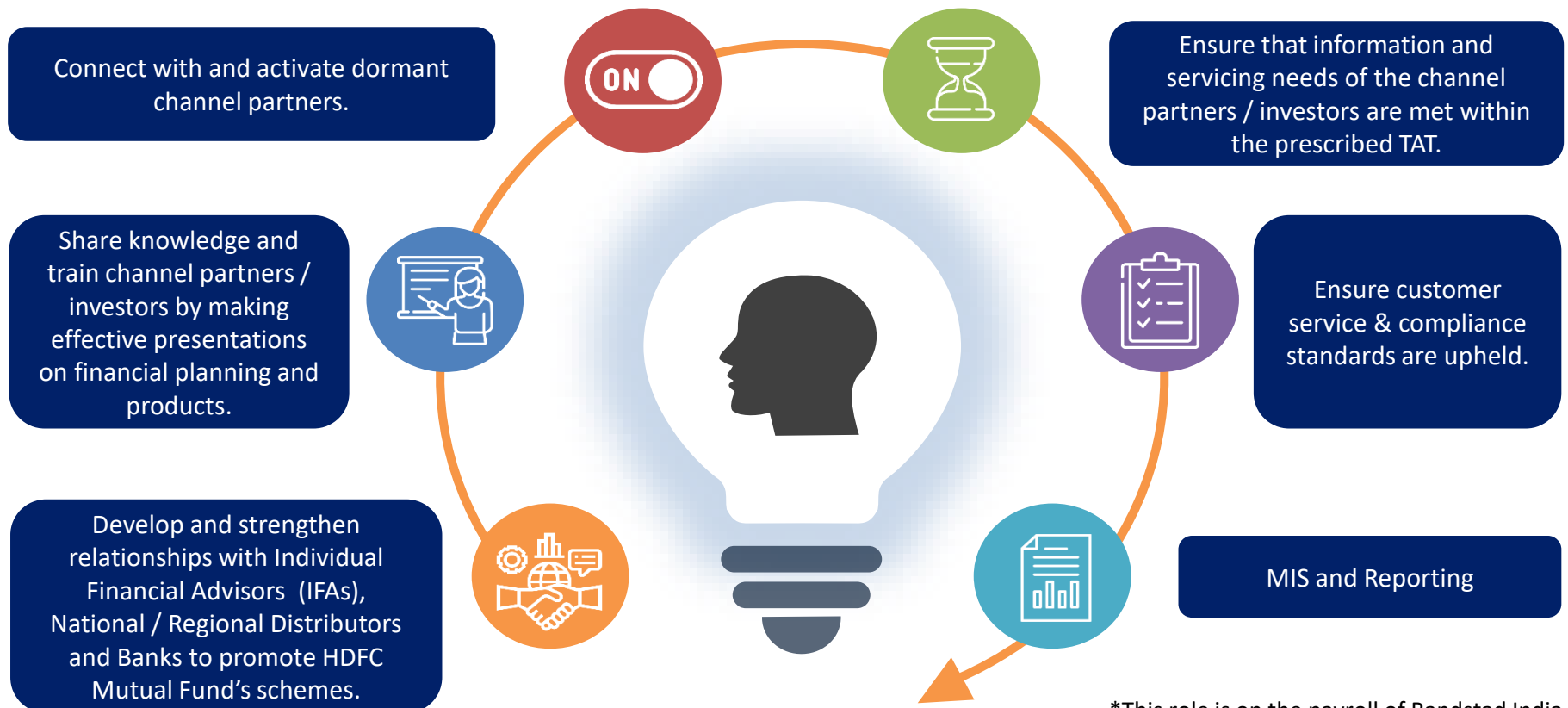
OVERVIEW OF ROLES



Note: Roles are on the payroll of Randstad India

ROLE - SALES

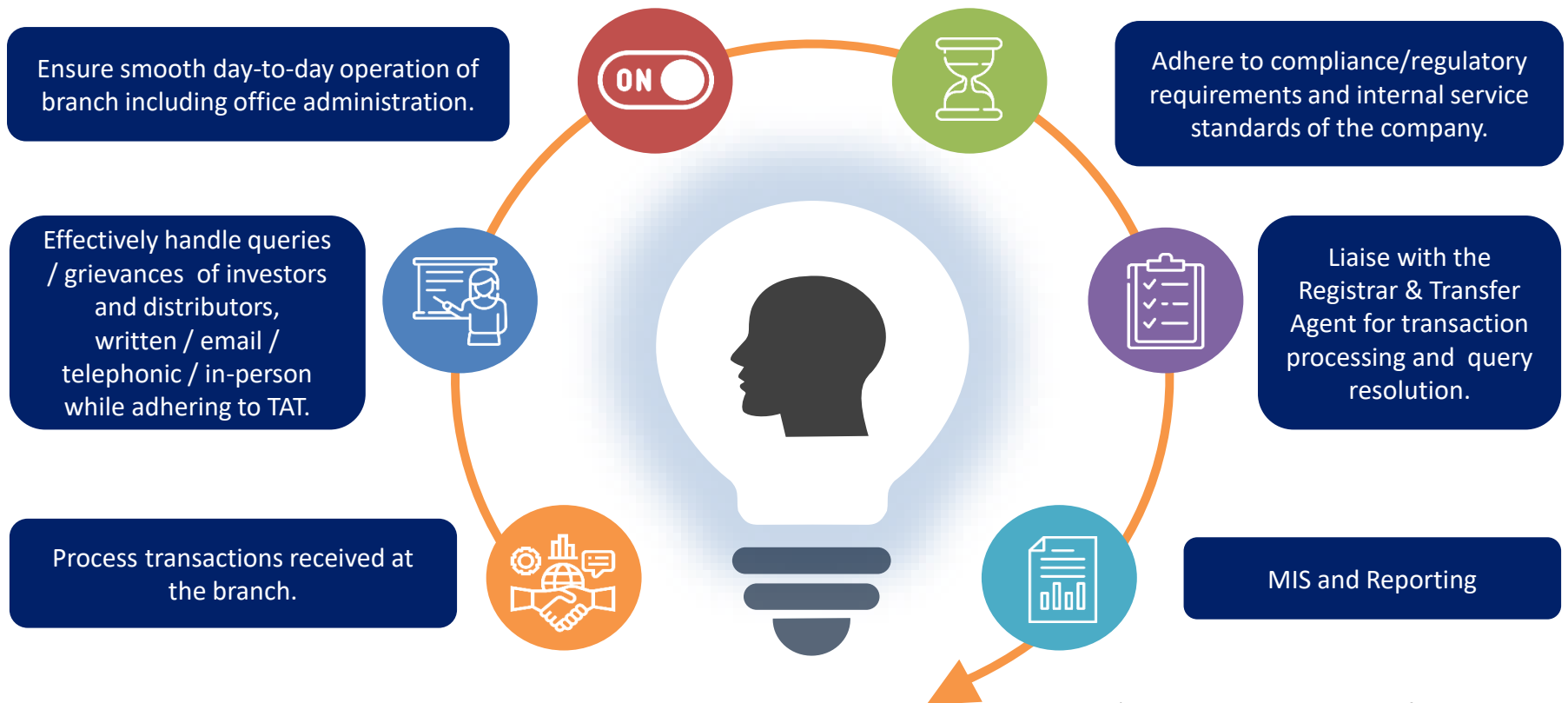
Role Objective – Increase the AUM, Net Sales & Market share of the company by servicing distributors/investors while upholding the high ethical practices of the company.



*This role is on the payroll of Randstad India

ROLE - CLIENT SERVICES

Role Objective – Strive to achieve customer delight by delivering service to investors / distributors of HDFC AMC while ensuring adherence to internal service standards & compliance norms.



*This role is on the payroll of Randstad India

PATHWAY PROGRAM

Duration of Program : 1 Year

Opportunity for On - Roll

Post completion of NISM certifications and learning objectives, the deputees get an opportunity to work on the rolls of HDFC AMC (subject to clearing interview process)*

Pathway Program

Pathways would be on a 1 year contract. The structured program would have a set of Learning Objectives & NISM Certifications



Assimilation

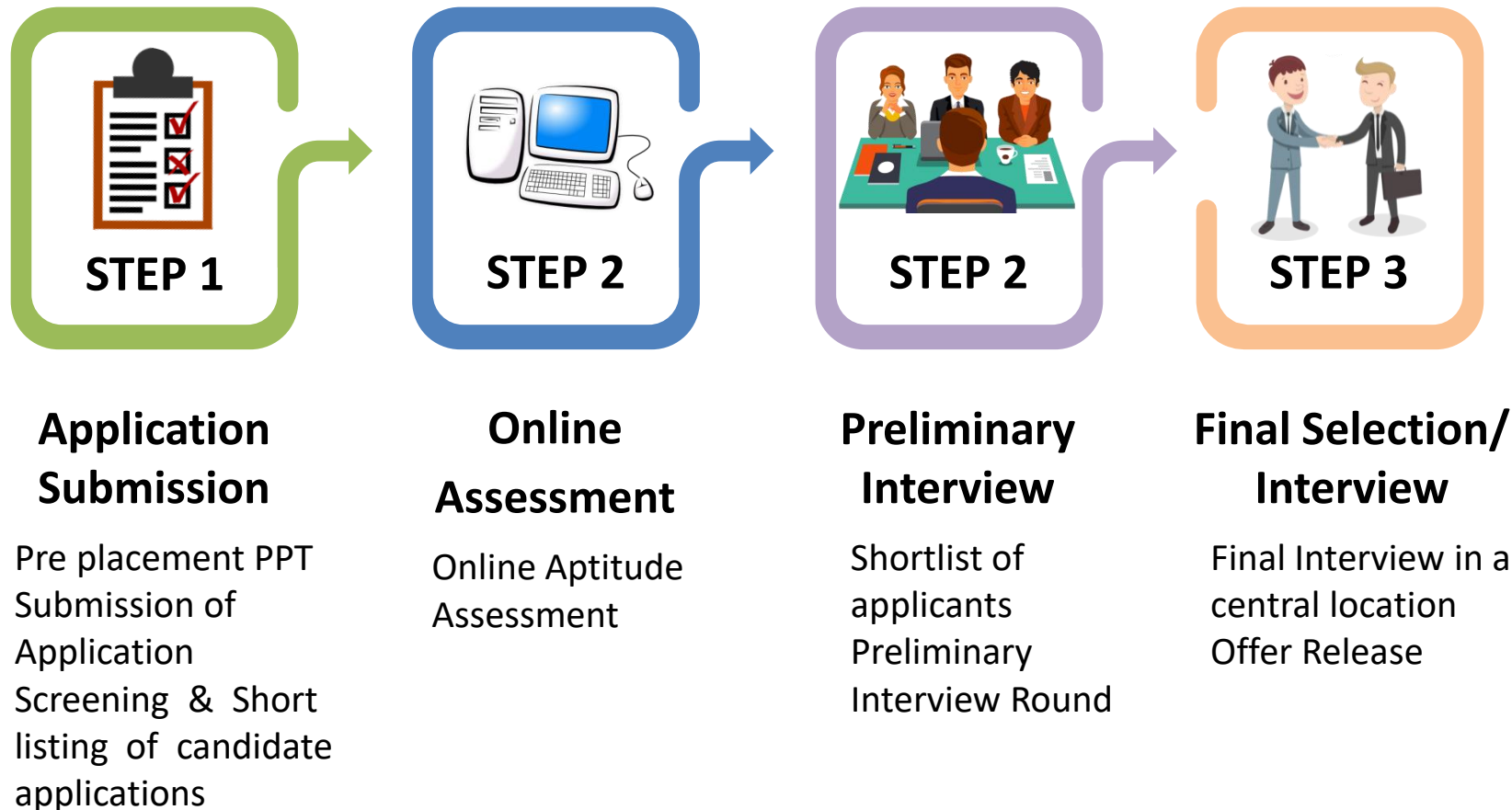
Structured On-the-Job Training Program

Constructive Feedback

A constructive feedback on the project(s) & individuals performance would be provided at the end of the program

*Deputees would continue to work on the rolls of staffing partner if they are unable to clear the certifications or the interview process

OUR SELECTION PROCESS



PRE - REQUISITES

Work Experience

BFSI or NBFC sector especially Mutual Fund Exposure would be preferred



Qualification

Full time graduate (Mandatory)

Full time 2 year Post Graduation
- MBA/ PGDM in Finance or Marketing.

- M.Sc. in Maths and Statistics
- M.A. in Economics
- M.Com.

At least 50% or equivalent aggregate scoring across academia (10th, 12th, Graduation and first year of PG).



Financial Concepts & Mutual Funds

A well rounded understanding of MF Industry & Financial Markets (Equity/ Debt / ETFs).

Clear understanding of the concepts of Mutual Fund.



Soft Skills & Location Mobility

Excellent Relationship Management skills
Excellent Communication skills
High degree of Integrity and reliability
Open to relocate anywhere in India
Should have a valid motor license and access to a two-wheeler



Current Affairs & Quantitative Ability

Awareness of Indian and Global economic scenario, geopolitics, economic trends etc.

Simple calculations, simple Interest, compound Interest, percentages etc.



Certifications

Having the below certifications will be an added advantage
NISM VA & VC
NISM XA & XB



APPLY NOW!

Please connect with your Placement Coordinator/Officer for further details

To know more about Randstad
www.randstad.in

To know more about HDFC AMC
www.hdfcfund.com

