

## JOB DESCRIPTION

<b>Position Title</b>	Associate Analyst
<b>Division</b>	Healthcare
<b>Location</b>	Hyderabad, India

### ABOUT US

GlobalData is the leading Data & Analytics company, helping thousands of companies, government organisations and industry professionals profit from faster, more informed decisions. Our mission is to help our clients decode the future to become more successful and innovative. We have decades of experience in being the trusted, gold standard intelligence providers to the world's largest industries, with our unique data driven, human-led, and technology-powered approach creating trusted, actionable, and forward-looking intelligence to predict the future and avoid blind-spots.

GlobalData's platform is transforming how organisations around the world find and use data to drive success. We are now one of the fastest growing data analytics companies on the LSE and we continue to accelerate; we are striving towards our vision to be the world's trusted source of strategic industry intelligence delivered on a single platform with multi-industry coverage. This winning approach has enabled us to swiftly and proactively respond to recent global events and as such has increased demand for our services under unprecedented circumstances creating amazing opportunities for our business and our people.

### DESCRIPTION

GlobalData's Country Healthcare Reports team is looking to hire an Analyst. This position directly contributes to the high quality business intelligence that GlobalData provides, and involves conducting a range of investigative, assessment and forecasting activities, primary and secondary research for the healthcare sector.

### WHAT WE ARE LOOKING FOR

- Experienced with B.Tech (Biotech, Bio Medical) / B.Pharma & M.Tech (Bio-tech) or M.Pharma.or equivalent
- Strong analytical skills and ability to think critically, challenge conclusions and underlying assumptions
- Strong oral and written communication skills in order to interact effectively with Industry Experts and Doctors across the globe and ability to express complex subjects in simple and clear way.
- Be able to work independently and as part of a team with professionals at all levels.
- Be able to prioritize tasks, work on multiple assignments, and raise concerns/questions where appropriate.
- Proficiency in MS Office, specifically MS Word and PowerPoint; basic knowledge of MS Excel is an advantage
- Must be willing to guide, help and train other members within the team

#### Competencies to be demonstrated

- **Secondary Research Skills:**
  - Strong interest in research and familiarity with global pharmaceutical industry
  - Familiarity with databases, international research sources and content
  - Ability to search methodically from a range of publicly available sources
- **MS Office Skills:**
  - Should have a basic working knowledge of MS Office
- **Problem Solving Skills:**
  - Ability to think smartly and interpret data and analysis
  - Ability to prioritize, multi-task, and deliver with regard to fast deadlines
- **Eagerness to learn:**
  - Should be keen to expand skill sets and learn about business, markets and industries
  - Willingness to take up additional responsibilities
  - Communication Skills:
  - Good Verbal Communication
  - Flair for writing and eye for detail

- **Leadership Skills:**

- Positive attitude, ability to interact with many levels, ability to face and deal with issues in a mature and professional manner
- Ability to work as part of a team but will still need to act/function independently when working through projects

## KEY RESPONSIBILITIES

- **Secondary Research**

- Extensive secondary research, understanding of basic terminologies used in epidemiology like prevalence, incidence, point prevalence, diagnosed and treated population etc.
- Knowledge of pricing data and disease epidemiology databases from where the information related to healthcare can be gathered.
- Ability to search methodically from a range of publicly available sources

- **Primary Research**

- Strong oral and written communication skills in order to interact effectively with Industry Experts and Surgeons/ Physicians across the globe and ability to express complex subjects in simple and clear way.

- **Data Forecasting**

- To develop Capital Equipment and Epidemiology based forecasting models for medical devices.
- Forecasting of data considering reimbursement policies, healthcare expenditure of the Government, advancements in medical technology, events impacting the sales and usage of products.

- **Market Share Analysis**

- Tracking allocated market, monitoring key performance indicators such as company revenues, company growth, competitive scenario, product recalls, advancements in medical technology & market trends
- Understanding of company's annual reports, Form 10-K, SEC filings and investor presentations.

- **Other Key Responsibilities**

- Managing and tracking timelines to ensure timely delivery.
- Reporting on a regular basis as regards progress to the Manager/ Team Leads. o Complying with internal processes and policies including the HR, Finance and IT departments of the company.
- Healthy interaction with peers et al.
- Help the team in answering client queries as and when required. o Perform quality check of deliverables.

### Commitment to D&I and EEO:

We believe strongly in the value of diversity and creating supportive, inclusive environments where our colleagues can succeed. As such, GlobalData is proud to be an Equal Opportunity Employer. GlobalData is determined to ensure that no applicant or employee receives less favorable treatment on the grounds of gender, age, disability, religion, belief, sexual orientation, marital status, race, or is disadvantaged by conditions or requirements which cannot be shown to be justifiable.

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