

Relationship Executive

Job Role or Responsibilities:

- Direct sales of demat accounts and margin collection for equity, commodity and currency
- Revenue generation through brokerage
- Handling the team and motivating them to achieve their targets (for experienced candidates)
- To research, investigate and update clients on available investment opportunities/financial market trend to determine whether they fit into clients' portfolios
- Resolving complaints and issues efficiently and in a timely manner of customers
- Handle and manage HNI clients
- Cross-Sales (Training products)

Required skill set:

- Should be interested in making career in Sales/Business Development
- Should be target oriented
- Good marketing skills
- Should have the zeal to learn new things/ skills
- Good communication skills
- Adaptable to dynamic situations