

# **NIROGH JOB DESCRIPTION**

## **Summer Internship 2024**

### Roles and Responsibilities

- ◆ Identify and evaluate potential sales leads through networking and online research.
- ◆ Build and maintain relationships with potential clients.
- ◆ Develop and implement sales strategies to meet revenue targets.
- ◆ Build a deep understand of our products and present them to clients.
- ◆ Conduct Market Survey's and analyze the data to present in front of the company.

### What we are looking for

- ◆ Must be self motivated and willing to take up challenges.
- ◆ Have a knack for sales and business development.
- ◆ Should be able to communicate well and must speak Odia.
- ◆ Must have a two wheeler and DL.