



Implement | Integrate | Automate | Secure

Corporate Overview | Capabilities Summary

Completing 25 Years of Service Excellence

DynPro : Global Presence and competencies

History

- Founded in 1996
- 1200+ employees worldwide
- Global presence in 4 continents
- Multiple fortune 500 customers

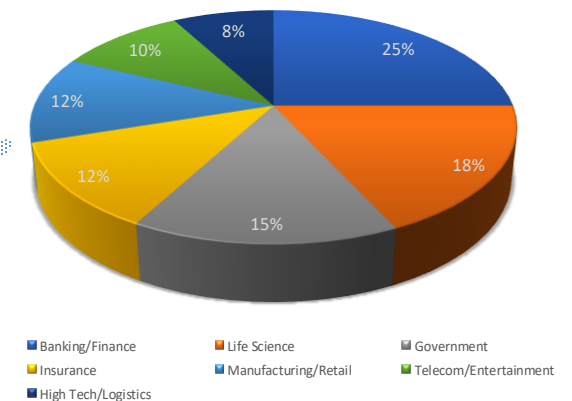
Our Facilities

- Multiple SAP cloud instances
- Multimedia educational facility
- Access to the DynPro library of methodology, practices, and processes
- Lab for designing, testing, training, and remotely accessing customer applications

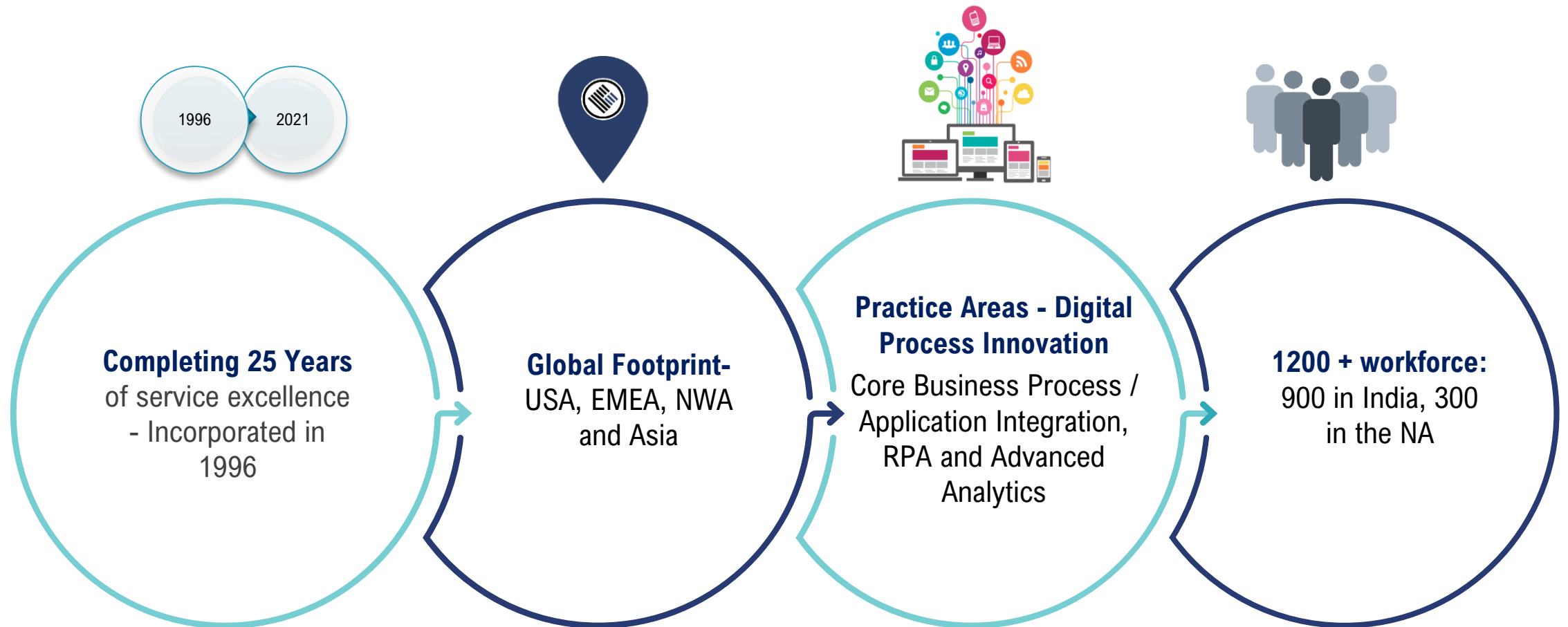


Our Practices

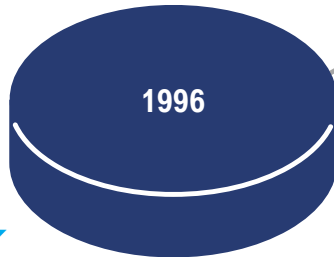
- RPA
- Advanced Analytics
- SAP
- Custom Application Development
- Application Management & support for ERP, E-Business, and Legacy Applications



DynPro at a Glance

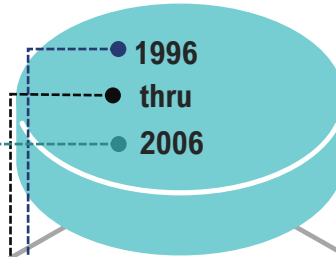


DynPro : 25 Years of Service Excellence



DynPro Inception 10 Employees

Foundational year , supporting the early ERP transformations. Built SAP competency . HQ in Raleigh NC



- 1996
- thru
- 2006

Organic Growth 50+ Employees

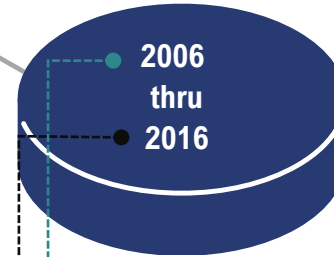
Foundational year , supporting the early ERP transformations. Built SAP competency HQ in Raleigh NC



Established Global Competency Center in India

Double Digit Growth 500 Employees

- Expansion of Global Delivery Capabilities
- Processes aligned to SEI CMM Level 2



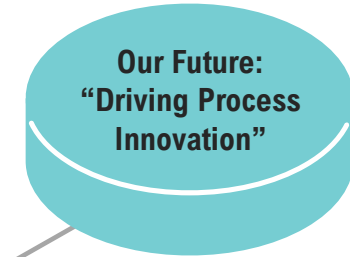
- 2006
- thru
- 2016



Awarded certificate of excellence by IBM for supporting global delivery Expanded service portfolio to include big data and advanced analytics competencies

Sustained Growth 1000+ employees

Established as key partner for North Carolina State Developed strategic partnership with fortune 500 clients like -Cisco CenturyLink, Clorox



**Our Future:
"Driving Process
Innovation"**

Growth Target 2000 employees Deliver Process Innovation

- SAP S4Hana
- Data Management
- Process Automation/ RPA



Capabilities

PROCESS TRANSFORMATION



IMPLEMENT

Helping companies implement a digital core by adopting best practices that are scalable and nimble. Our goal is to support companies as they build an intelligent enterprise around their core processes - **Order to Cash, Finance to Manage, Procure to Pay & Hire to Retire**

DATA & INTEGRATION



INTEGRATE

Helping companies meet complex hybrid landscape integration needs by implementing enterprise wide & scalable integration architecture knowing that Integration is the key for digital process transformation for distributed systems - **Supply Chain, Marketing & Procure to Pay**

AUTOMATION & ADVANCED ANALYTICS



AUTOMATE

Helping companies embrace the benefits of automating processes through Intelligent process automation and **Robotic process automation**. We deliver operational efficiencies by creating a **digital process blueprint** and realizing them through a hybrid delivery methodology



Our Partnerships



Process Transformation Practice



Established: 1996



Innovation Centers: Raleigh (US) & Pune (India)




Practice Head: Sanket Gulati

- Practice Lead US: Neeraj Jain
- Innovation COE (India): Sachin Mittal



Number of Practitioners: 500



Cross-functional capability with:

Logistics	Finance
Migrations	Data Management






Strategic Partnerships:



Our Clients:



Capabilities : Process Transformation Practice

Area 	Technology 	Offerings 
Supply Chain / Procurement	<ul style="list-style-type: none"> • Ariba- Buying, Invoicing, Contracts, SLP, Risk Mgt 	<ul style="list-style-type: none"> • Roadmap , Process Re-engineering • Consulting / Implementation / Support
Quote to Cash	<ul style="list-style-type: none"> • SAP Logistics • Salesforce Sales Cloud • CPQ 	<ul style="list-style-type: none"> • Roadmap , Process Re-engineering • Consulting / Implementation / Support
HANA Transformation	<ul style="list-style-type: none"> • HANA DB modelling & development • S/4 HANA 	<ul style="list-style-type: none"> • S/4 Greenfield Implementations: E2E • S/4 HANA migration & upgrade
Data & Technical Development	<ul style="list-style-type: none"> • SAP ABAP • SAP EIM 	<ul style="list-style-type: none"> • BODS implementation / Support & maintenance • ABAP factory services
Infrastructure Support	<ul style="list-style-type: none"> • BASIS • HANA administration • OS/DB support and maintenance 	<ul style="list-style-type: none"> • Platform / performance optimization • Solution Manager based offerings • 24x7 remote support services • Shared services centre • Ticketing tool




Advanced Analytics and Automation Practice



Established: 2006



Innovation Centers: Raleigh (US) & Pune (India)



Cross-functional capability with:

UI Path Automation Anywhere	Live Objects Decision Engines
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Practice Head: Sachin Mittal

- Practice Lead US: Sarath Pidaparathi
- Innovation COE (India): Nimit Babel



Number of Practitioners: 40






Strategic Partnerships:



Our Clients:




Capabilities : Advanced Analytics & Automation

Area 	Technology 	Offerings 
BI / BW/ SAC	<ul style="list-style-type: none"> • SAP BW (including BW on HANA) • SAP BOBJ • SAP SAC 	<ul style="list-style-type: none"> • Consulting / Implementation / Support / Visualization / Reporting Factory / Demo Capability
Dashboarding	<ul style="list-style-type: none"> • BoBJ • Tableau 	<ul style="list-style-type: none"> • Consulting / Implementation / Support / Visualization / Reporting Factory / Demo Capability
RPA	<ul style="list-style-type: none"> • Ui Path • BluePrism • Automation Anywhere 	<ul style="list-style-type: none"> • Roadmap, Business Case Development • Process Mapping • Implementation and Support
Infrastructure Support	<ul style="list-style-type: none"> • SAP administration • RPA Tools administration 	<ul style="list-style-type: none"> • Platform / performance optimization • 24x7 remote support services • Shared services centre • Ticketing tool support



Data & Integration Practice:



Established: 2006



Innovation Centers: Raleigh (US) & Pune (India)



Practice Head: Sachin Mittal

- Practice Lead US: Chandra Mulakaluri
- Innovation COE (India): Aayush Dubey



Number of Practitioners: 40






Strategic Partnerships:



Our Clients:




Capabilities : Data Management and Integration


Area 	Technology 	Offerings 
Data Management	<ul style="list-style-type: none"> • Snowflake • Oracle • SAP BW 	<ul style="list-style-type: none"> • Architecture • Cloud Strategy • Implementation / Support / Reporting
Data Integration	<ul style="list-style-type: none"> • MuleSoft • SAP Data Services 	<ul style="list-style-type: none"> • Data Strategy • Data Integration Mapping • Implementation and Support
Big Data Engineering	<ul style="list-style-type: none"> • Python • SQL • ML 	<ul style="list-style-type: none"> • Data Engineering / Gathering actionable insights • Reporting / Visualization • Implementation and Support
Infrastructure Support	<ul style="list-style-type: none"> • Administration • DB Support 	<ul style="list-style-type: none"> • Platform / performance optimization • 24x7 remote support services • Shared services centre



Microsoft Power Platform & Dynamics:



Established: 2003



Innovation Centers: Oxford (UK), Raleigh (US)



Practice Head: Gerry Rohling

- Practice Lead US: Chris Cui
- Innovation COE (India): Gerry Rohling



Number of Practitioners: 20






Strategic Partnerships:

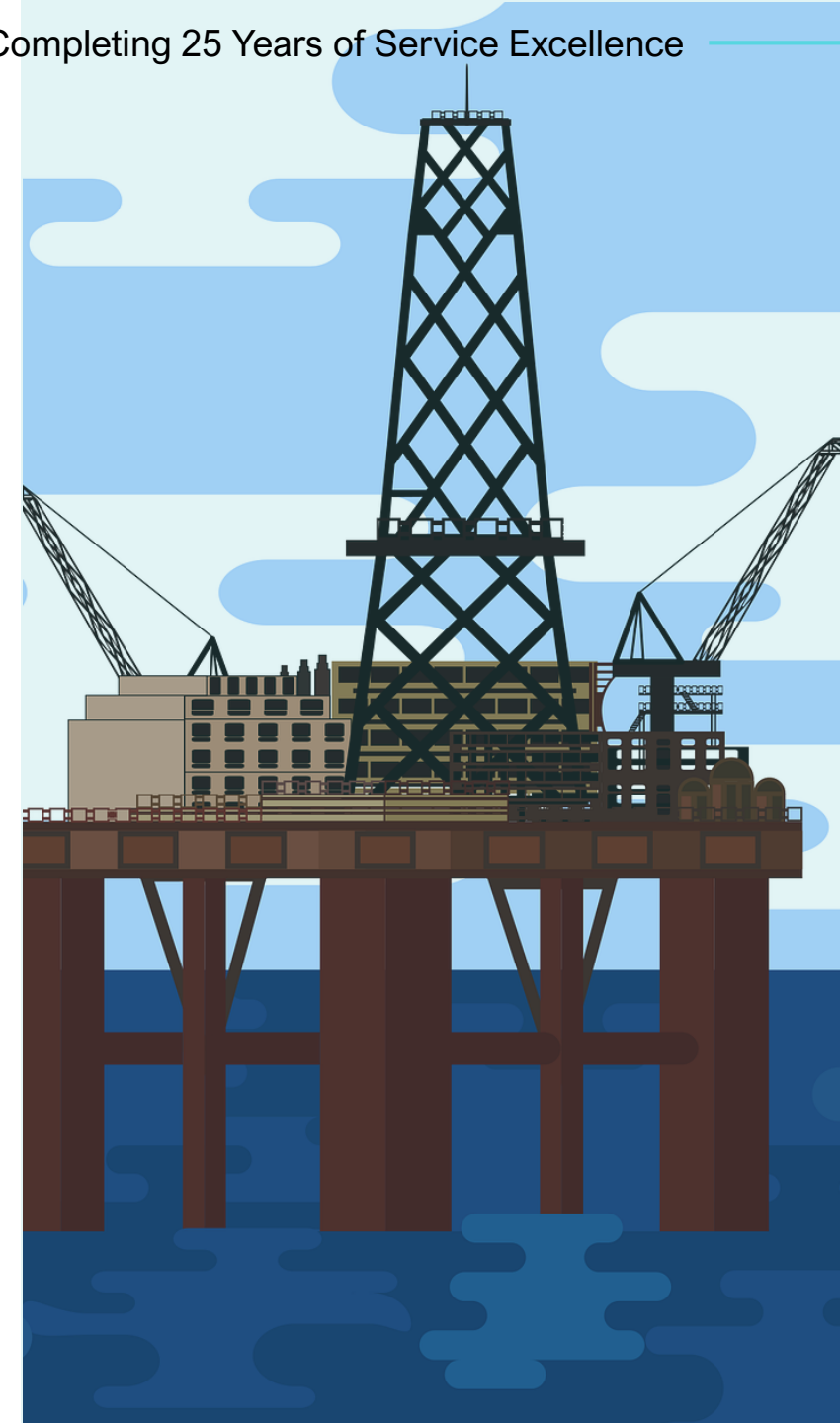


Our Clients:




Capabilities : Microsoft Power Platform & Dynamics

Area 	Technology 	Offerings 
Power Apps	<ul style="list-style-type: none"> • Low Code Application Development • Custom Connectors 	<ul style="list-style-type: none"> • Architecture • UX Design • Implementation / Support / Reporting
Power Automate	<ul style="list-style-type: none"> • Microsoft Process Automation Technology 	<ul style="list-style-type: none"> • Roadmap, Business Case Development • Process Mapping • Implementation and Support
Power BI	<ul style="list-style-type: none"> • Business Analytics 	<ul style="list-style-type: none"> • Data Engineering / Gathering Actionable Insights • Reporting / Visualization • Implementation and Support
Dynamics 365	<ul style="list-style-type: none"> • Customer Relationship Management 	<ul style="list-style-type: none"> • Data Modelling / UX Design / Integrations • 24x7 Remote Support Services • Extensions into Power Platform



Contingent Workforce Methodologies




Established: 1996




Practice Head: Susheel Patil

- Practice Lead US: Andy Bhatnagar
- Practice Lead UK: Gerry Rohling



Delivery Centers: Oxford (UK), Raleigh (US), Bangalore (India)



Number of Practitioners: 500+



Business Analysis

- Business Process Design
- Business Planning & Business Modeling



Business Architecture

- ERP Solutions
- Process Improvement
- Organization Development



Execution

- Project & Program Management
- Change Management
- Development
- Application Management

Engagement Approaches



	Staff Augmentation (Scaling As Needed)	Shared Resources	Full Managed Services
Skillsets / Utilization	PMO, EA's, Functional and Technical Leads, Developers , BA's	Pool of resources supporting multiple customers	Dedicated resources assigned to one customer
Support Window	Local Day-time	Local / special Support Windows as Needed	24x7x365
Team Location and Coverage	Onshore / Onsite	Onshore/Offshore	Onshore/Near-shore/Off-shore (India)
Typical Resource Loading	100% -Local Geography	30% : 70%	20% : 20% : 60%
Contract terms	T&M as needed	1 year	2-5 years



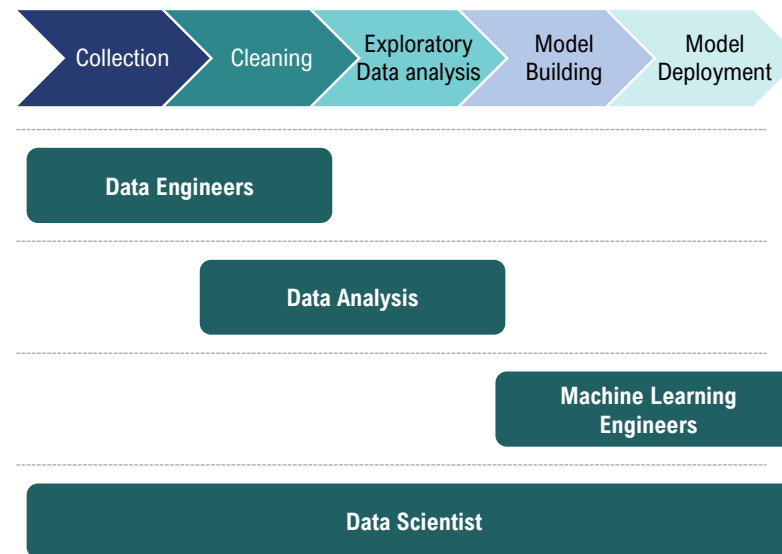
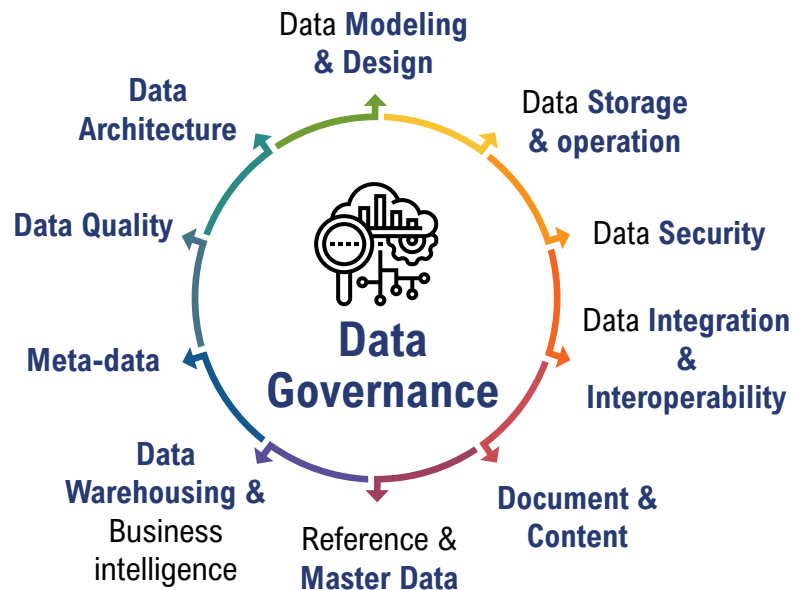
Cloud, Data and Digital Transformation



- **Establishing a center of excellence for Cloud and Digital Transformation**
- **Practical Lead : Steve Brar**
- **Experience:**
 - TD Bank Digital Transformation
 - TD Bank and Scotiabank transformation to Azure, GCP cloud, advanced analytics and machine learning governance, technical strategy, end-end program management and delivery



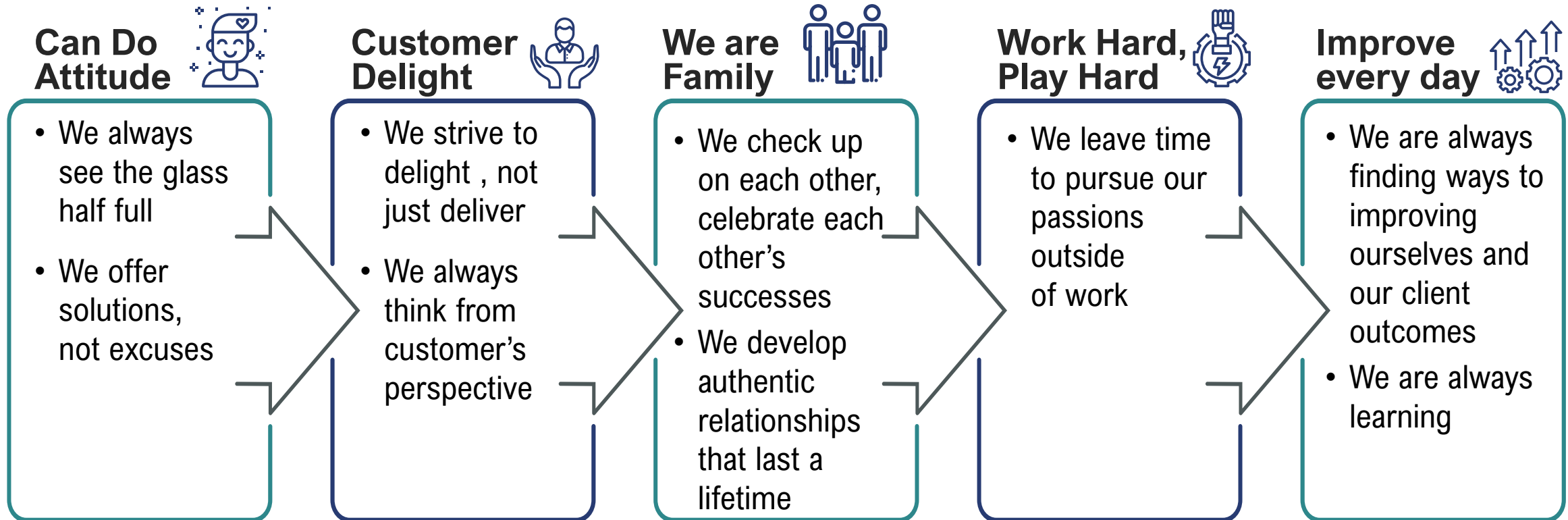
Google Cloud



Digital Transformation

- Customer Engagement
- Data & Analytics
- Social Communities
- CRM
- Emerging Technologies

Culture and Principals



Thank You



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Raleigh, NC 27607 USA

India Headquarters

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Canadian Headquarters

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UK/European Headquarters

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