

Collegedunia Web Pvt. Ltd.

Collegedunia is an education portal, matching students with the best colleges in India and abroad. We help in college research, exam prep tips, and application process & also provide insights on-campus life. Launched in 2014, we are the highest-ranked portal by SimilarWeb in education. We have also been awarded - Best Educational Portal- by IAMAI in 2017, and listed by TechnAsia as the top 100 Startups in Asia.

We are currently looking for Telecaller Interns for Prepp.

About Prepp:

Prepp is an online portal dedicated to help students appearing for government exams in their preparation. We help students keep track of multiple government exams and solve their queries regarding the same.

Designation: Telecaller Interns

About your new job responsibilities!!

- Counseling students and providing basic information over the phone regarding the company's Product.
- Making fresh calls, follow-ups, & feedback calls on the database provided
- The process involves guiding the students, following up with the students, solving student's queries, and handling registrations.
- Identify the skills, interests & career goals of the prospective students.
- Achieving sales targets monthly

What Makes You A Great Fit

- knowledge about Govt job examinations is preferred
- Strong communication on the phone and in emails
- Good in multi-tasking and managing multiple students
- Ability to adapt to an online selling process and work in a target-oriented environment
- Comfortable working with Customer Relationship Management tools.
- Candidates should have effective convincing and selling skills.
- Ability to perform under pressure, adhere to timelines, and achieve targets.