

Company Profile:

Presto, a brand of Mohan Impressions Pvt. Ltd is a leading name in the field of Corporate Gifts and Reward & Recognition products since last 27 years with a clientele that boasts of most top names in all sectors.

We have an existing large team and are rearing to grow. We are looking for experienced and dynamic **Corporate Sales Officers for our Bhubaneswar Branch located at Ground Floor, Mallick Commercial Complex, Kharvela Nagar, Bhubaneswar.**

For details, please visit our website: <https://prestogifts.com/>

Job responsibilities:

1. Develop and implement strategies to attract new corporate clients and maintain good relations with existing accounts.
2. Identify and prospect new business opportunities through cold calling, networking, and market research
3. Conduct sales presentations, product demonstrations, and negotiations to close high-value deals.
4. Forecast and monitor sales against targets.
5. Negotiate and close deals.
6. Collaborate with marketing and product development teams for effective sales promotion and offerings.

Skills:

Good communication and strong interpersonal skills to build rapport with C-level executives.

Education: Bachelors in Business, Marketing or related field.

Job Types: Full-time, Permanent

Pay: Upto ₹25,000.00 per month

Benefits:

- Cell phone reimbursement
- Health insurance
- Provident Fund

Educational Qualification: **Graduate (BBA / MBA) who are keen on pursuing a career in Sales.**

Training will be provided.