

## Career Opportunities With Infinity Learn (Backed by Sri Chaitanya Education Group)

India's best online anytime, anywhere learning platforms for K-12 students.



7M+ Learners | 4K+ Cities | 25K+ Live Classes Conducted | Power Up Your [ Academic / Learning ] Journey

**Infinity Learn, backed by Sri Chaitanya Education Group**, is transforming the digital learning landscape. Our mission is to positively impact the lives of K-12 students by equipping them with skills for competitive exams like JEE, NEET, and more. With a digital-first approach, we're leading the charge in educational innovation across India.

**We are hiring for the position of "Associate Area Manager (Infinity Schools)", where the selected candidate will work in our Sales and Business Development department.**

**Employment Type:** Full Time  
**Payroll:** Company Payroll

**Function:** B2B Sales

**Job location:** PAN India (Delhi , UP , Haryana, Karnataka, MP , Odissa, Rajasthan , Maharashtra and Tamil Nadu) with an initial two-month training period in Bangalore.

### About the Role

As an **Associate Area Manager at Infinity Schools**, you'll begin with an intensive two-month training program at our Bangalore office. This hands-on training is designed to equip you with the foundational skills required for a successful career in sales and business development.

- Please note that accommodation during the training period will not be provided, so trainees will need to arrange their own stay in Bangalore.
- After training, you will be assigned a territory in various locations across India, where you will apply your learning in the field.

### Key Responsibilities:

1. **Customer Acquisition** – Own a territory and acquire new customers (academic institutions) to drive business growth.
2. **Field Marketing** – Execute learner engagement and marketing activities to build brand presence and support local demand.
3. **Collections** – Ensure timely collection of payments from customers to support smooth business operations.
4. **Customer Relationship Management** – Communicate regularly with customers to gather feedback, resolve issues, and maintain engagement.
5. **Internal Coordination** – Work closely with operations, academic, and marketing teams to ensure successful program delivery at customer locations.
6. **Customer Satisfaction** – Proactively address any customer issues and provide valuable insights for service improvements.
7. **Reporting** – Maintain updated records in CRM systems, reporting all relevant activities for transparency and accountability.

### Requirements for Field Work

- **Personal Vehicle** – You will need to have your own vehicle for traveling within your territory.
- **Extensive Travel** – This role requires extensive travel within and between cities as you engage with customers across your assigned region.

### Career Path & Growth Opportunities:

Infinity Learn is committed to nurturing talent and supporting professional growth. After a successful year as an Associate Area Manager, you will have the opportunity to advance into an Area Manager role, where you'll take on greater responsibilities. This structured career path equips you with skills in strategic planning, leadership, and market expansion, building a solid foundation for a rewarding career in the edtech industry.

### What We are Looking For

We prioritize passion, drive, and a learning mindset over prior experience. If you're enthusiastic about sales, quick to learn, and excited about growth, we encourage you to apply.

### Traits for Success:

1. **Goal-Oriented** – You are driven by targets and a desire to make an impact.
2. **Customer-Focused** – You are empathetic to customers' needs and committed to providing excellent service.
3. **Resilient** – You approach challenges with a positive attitude and learn from setbacks.
4. **Quick Learner** – You pick up new concepts quickly and adapt to changing market needs.
5. **Proactive** – You bring energy and initiative to all tasks.
6. **Ownership** – You take pride in your work and focus on the aspects you can control.
7. **Travel-Friendly** – You are comfortable with extensive travel within and between cities.

### Skills You'll Develop

1. **Sales & Negotiation** – Learn how to sell effectively in a B2B environment and negotiate win-win outcomes.
2. **Customer Management** – Build skills in relationship-building and customer retention.
3. **Problem Solving** – Develop the ability to navigate challenges and find solutions.
4. **Planning & Reporting** – Gain experience in planning, execution, and reporting.
5. **Communication** – Enhance your interpersonal and presentation skills.

### Why Join Us?

Infinity Learn is the ideal place to start a meaningful career in sales, with opportunities to grow and a supportive, learning-driven environment. As an Associate Area Manager, you'll gain invaluable skills, expand your network, and have a lasting impact on the edtech sector in India.

### Number of vacancies: 40+

- Vacancies are separate job location wise.
- Outstation candidates should be relocate to respective/nearby job locations based on positing as decided by the company.
- Selected candidates should be ready to attend initial two-month training period in Bangalore (Karnataka).

**CTC:** ₹ 5.00 LPA + ₹1.00 LPA variable

**Educational Qualification:** MBA/PGDBM

**Stream or branch or specialization:** Marketing/Sales.

**Batch / Year of passing out:** 2025

**Cut Off Criteria:** Not applicable

**Gender:** Male Preferred.

**Bond or security details or service agreement:** Not applicable

**Joining:** The selected candidates have to join in Apr'25 or after completion of course in Jun'25.

Please note that any candidate applying or selected are not supposed to pay any amount/fees (in any form) to the company or our recruitment partners or any parties concerned at any stage (before, during or after) the recruitment process or joining.

**Recruitment event organized & coordinated by**  
**NextGen Ventures**

## Infinity Learn (Rankguru Technology Solutions Private Limited)

Backed by Sri Chaitanya Education Group

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