



Requirement of – Sales Engineer

Company Name: Marut Air Systems Pvt Ltd

Company Profile: Please refer – marutair.com

Job Location: Ahmedabad

Job Timings: Mon to Sat (10:00am to 07:00pm)

About the profile – Marut Air Systems Pvt. Ltd. is India's foremost manufacturer of industrial ventilation products. With a flawless track record of achieving a 100% sales conversion ratio, we are recognized for our unrivalled expertise in resolving industrial ventilation challenges. Our highly engineered, cost-effective, and environmentally friendly products have set industry standards and are trusted by leading brands across the nation.

Roles and Responsibilities –

- Convert leads into deals.
- Develop and maintain strong relationships with existing and potential clients
- Conduct technical presentations and product demonstrations to prospective clients.
- Provide technical expertise and guidance to clients regarding our ventilation products.
- Prepare and deliver proposals and quotations to customers, ensuring accuracy and timely response.
- Negotiate contracts and pricing terms with clients to maximize the company's profitability.
- Stay up-to-date with industry trends and developments to identify new business opportunities.
- Maintain strong relationships with existing clients, ensuring their needs are met and expectations exceeded.

Benefits -

- Exceptional growth in the Ventilation industry.
- Opportunity to meet big industrialists.
- Self-development.
- Very comfortable work environment.
- Public relations.
- 100% sales conversion organization.
- Strong work ethics, our employees are our first priority than our customers.