

Role- Business Growth Officer

Job description

As a Business Growth Officer, you will play a key role in the success story between potential and existing clients and the company.

Key Responsibilities:

- Collaborate with team members to gather and analyze business data.
- Conduct market research and data analysis to identify trends and opportunities in our sector
- Prepare detailed reports and presentations for senior management and clients.
- Work closely with stakeholders to understand business needs and propose solutions.
- Utilize various tools to support data-driven decision-making and ensure streamlined processes.
- Work on documentation for RFP's for national and internal clients

Skills and Qualifications:

- Strong proficiency in data visualization tools like Power BI and Tableau.
- Proficient in Microsoft Office Suite like Excel, Word, Powerpoint and SQL.
- Strong analytical and problem-solving skills with an eye for detail.
- Excellent communication and presentation abilities.
- Ability to work collaboratively in a team environment.
- Confidence in working with complex data and systems.
- Strong time management and organizational skills.
- Effective interpersonal skills to engage with team members and stakeholders.
- Have right attitude to work in startup

About Company:

HanuAI Private Limited is a deep-tech start-up recognized nationally and internationally by various bodies. The core of the company is Artificial Intelligence (AI) and ML. Awarded : National winner by Nasscom in deep tech , India's one of the most prestigious tech awards, HanuAI is awarded as "Ubharte Sitare", a National Start-up Award by ESC. The start-up solution is recognized in the Indian and the Global market. The company is also awarded in Tie 50,

Silicon Valley, USA. The solutions are deployed and are disrupting many conventional processes in infratech space. Proud moment when we were selected in world bank GDS in their head office in Washington DC USA. The company is run by three professionals having more than 25+ years indiv industry experience, including a woman founder. It is expanding globally and will have work and offices in two other countries by next year.

Website: www.roadathena.com

Linkedin: <https://www.linkedin.com/in/prerna-kalra-2497661/>

Initial Stipend -15K For 6 Months

CTC- 4 LPA

Location- Mohali

Note: Your progression in the company is dependent on your performance for which you will be evaluated and given feedback on a regular basis.