

## Engineer Trainee - CCD

<b>Qualifying Degree</b>	Full-time <b>B.E / B.Tech Civil/ Chemical Engineering</b> from current Batch from a AICTE recognized institution.
<b>Eligibility Criteria</b>	<ul style="list-style-type: none"> <li>• Should have a minimum of 60% marks in all completed semesters (or equivalent in CGPA system) in the qualifying degree (Selection will be subject to maintaining 60% in the final semester).</li> <li>• Should have passed SSC and HSC with First class (60% aggregate score)</li> <li>• Should have passed all subjects in the first attempt (without any arrears) in all Public/ Board/ Semester exams from X standard onwards.</li> </ul>
<b>Job Description</b>	<p><b>Job title:</b> Engineer Trainee - CCD</p> <p><b>Reports to:</b> Marketing Manager</p> <p><b>Location:</b> Field Based – Trainees will be posted in any of our Marketing location in Orissa.</p> <p>To support the Construction Chemicals Division (CCD) business by engaging with major customers, applicators, and contractors for promoting and demonstrating our Construction chemical products, ensuring successful applications, and driving business conversions.</p> <ol style="list-style-type: none"> <li>1. Engage with major customers and contractors in the tile, waterproofing, and repair segments. Achieve conversions from other brands to RAMCO and handover the leads and conversions to MACE Department</li> <li>2. Maintain regular contact with applicators and contractors to drive conversion targets of 20 contractors/month.</li> <li>3. Assist MACE Department in developing and maintaining a robust tile adhesive &amp; waterproofing applicator &amp; contractor base.</li> <li>4. Provide training to applicators on product usage and application techniques.</li> <li>5. Participate and conduct product demonstrations and trials at client sites.</li> </ol>

	<p>6. Work closely with RRDC team &amp; Co- ordinate activities</p> <p><b>Key Skills:</b></p> <ol style="list-style-type: none"> <li>1. Strong communication and interpersonal skills</li> <li>2. Hands-on experience in conducting product demos</li> <li>3. Technical knowledge in construction chemicals and their application</li> <li>4. Stakeholder management (applicators, contractors, customers)</li> <li>5. Ability to train and guide ground-level applicators</li> </ol>												
<p><b>Selection Process</b></p>	<ol style="list-style-type: none"> <li>1. Online Test (Objective type): <ul style="list-style-type: none"> <li>- Technical</li> <li>- Aptitude</li> </ul> </li> <li>2. Group discussion (if required)</li> <li>3. Preliminary Interview</li> <li>4. Final interview (Face to face / Online)</li> </ol> <p>Note: Online Exam and Preliminary Interview will happen on the day of drive. Shortlisted candidates will be called for final round to our premises.</p>												
<p><b>Terms of Offer</b></p>	<p>The selected candidates will be placed as Engineer Trainee - CCD in any of our Marketing locations and will undergo 1 year of on-the-job training (OJT) and they will be confirmed in the Grade as Engineer - CCD on successful completion of their training period of 1 year.</p>												
<p><b>CTC</b></p>	<table border="1" data-bbox="523 1518 1492 1697"> <thead> <tr> <th colspan="2">During training</th> <th colspan="2">On Confirmation</th> </tr> <tr> <th>Designation</th> <th>CTC</th> <th>Designation</th> <th>CTC</th> </tr> </thead> <tbody> <tr> <td>Engineer Trainee - CCD</td> <td>4.82 LPA</td> <td>Engineer - CCD</td> <td>6.75 LPA</td> </tr> </tbody> </table> <p>Note:</p> <ul style="list-style-type: none"> <li>• The above CTC including HRA and Field allowance.</li> <li>• Accommodation on employee scope.</li> <li>• Field allowance is paid based on field visit.</li> <li>• TA &amp; DA is not included in CTC - will be paid as per Company policy.</li> </ul>	During training		On Confirmation		Designation	CTC	Designation	CTC	Engineer Trainee - CCD	4.82 LPA	Engineer - CCD	6.75 LPA
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